

2023 IIA of IL CONVO  
 Peoria Civic Center, Peoria, IL  
 October 10-12

Booth #	Company	Website	Business Type	Description
500	AAA, The Auto Club Group	<a href="https://member.acg.aaa.com/il.html">https://member.acg.aaa.com/il.html</a>	Insurance and Membership	
312	Agency VA	<a href="http://www.agencyva.com">www.agencyva.com</a>	Virtual Assistants	The best in Virtual Assistants & Management Software for the Insurance Industry.
815	Agents Alliance Services	<a href="http://www.agentsallianceservices.com">www.agentsallianceservices.com</a>	Insurance Aggregator	
600	AJ Wayne	<a href="http://www.ajwayne.com">www.ajwayne.com</a>	E&O, D&O, EPL & Cyber	
711	Allstate Health Solutions	<a href="http://www.allstatehealth.com">www.allstatehealth.com</a>	Health & Supplementals	
301	AMERISAFE	<a href="http://www.amerisafe.com">www.amerisafe.com</a>	Workers' Compensation Insurance (High Hazard Industries)	
816	AmTrust Insurance	<a href="http://www.amtrustfinancial.com">www.amtrustfinancial.com</a>	Commercial Insurance	
803	Amwins	<a href="http://www.amwins.com">www.amwins.com</a>	Wholesaler for Specialty Lines	Amwins Access is a wholesaler for Commercial Specialty Lines as well as Personal Lines and Standard Carriers through Admitted Placement Services division.
219	Applied Systems, Inc	<a href="http://www.appliedsystems.com">www.appliedsystems.com</a>	Automation	Applied Systems is the leading global provider of cloud-based software that powers the business of insurance. Recognized as a pioneer in insurance automation and the innovation leader, Applied is the world's largest provider of agency and brokerage management systems, serving customers throughout the United States, Canada, the Republic of Ireland, and the United Kingdom. By automating the insurance lifecycle, Applied's people and products enable millions of people around the world to safeguard and protect what matters most.
619	Applied Underwriters	<a href="http://www.auw.com">www.auw.com</a>		
702	Applied Underwriters	<a href="http://www.auw.com">www.auw.com</a>		
413	Arlington/Roe	<a href="http://www.arlingtonroe.com">www.arlingtonroe.com</a>	E&S/Wholesaler/Broker	Arlington/Roe is an independent, managing general agency and wholesale insurance broker with specialty focuses in Aviation, Bonds, Cannabis, Commercial Agribusiness, Farm, Healthcare & Human Services, Professional Liability, Property & Casualty, Transportation and Workers' Compensation. Our underwriters and brokers coordinate among specialty teams to meet the needs of multi-faceted risk opportunities, piecing each risk puzzle together for our producers.
508	Arlington/Roe	<a href="http://www.arlingtonroe.com">www.arlingtonroe.com</a>	E&S/Wholesaler/Broker	Arlington/Roe is an independent, managing general agency and wholesale insurance broker with specialty focuses in Aviation, Bonds, Cannabis, Commercial Agribusiness, Farm, Healthcare & Human Services, Professional Liability, Property & Casualty, Transportation and Workers' Compensation. Our underwriters and brokers coordinate among specialty teams to meet the needs of multi-faceted risk opportunities, piecing each risk puzzle together for our producers.
303	Berkley Management Protection	<a href="http://www.berkleymmp.com">www.berkleymmp.com</a>	Management Liability	Streamlined online portal, the Grove, for quoting private company and NFP management liability - D&O, EPL, FID, Crime, Miscellaneous Professional and Cyber. Insurance with Ease!
107	Berkley Small Business	<a href="http://www.burkleysmallbusiness.com">www.burkleysmallbusiness.com</a>	Insurance Carrier	Small Business Insurance Carrier, focused on Workers Comp, BOP and Micro-BOP risks.
302	Berkshire Hathaway GUARD Insurance Companies	<a href="http://www.guard.com">www.guard.com</a>	P&C Insurer	

2023 IIA of IL CONVO  
Peoria Civic Center, Peoria, IL  
October 10-12

101	Bliss McKnight, Inc.	<a href="http://www.blissmcknight.com">www.blissmcknight.com</a>	Public Entity Property and Casualty Insurance	Bliss McKnight is a key public entity insurer in Illinois, known for our solid coverages and staunch defense of our insureds. We are also known for our top-notch Risk Management capabilities.
510	BluSky Restoration Contractors	<a href="http://www.goblusky.com">www.goblusky.com</a>	Restoration Services	BluSky provides commercial, residential, healthcare, industrial, governmental, and multifamily restoration, renovation, environmental, and roofing services across the nation. Our engaged employees bring experience and teamwork to anyone who owns or manages the property, provides property insurance, or manages property insurance claims.
203	BriteCo Jewelry & Watch Insurance	<a href="https://brite.co/">https://brite.co/</a>	Standalone Jewelry Insurance	BriteCo has transformed the jewelry insurance experience for you and your clients. Instant quotes and underwriting decisions in minutes. All policies are backed by an AM Best A+ rated insurance carrier (licensed in all 50 states). No-touch renewals with automated limit updates. No claims reporting to third parties such as C.L.U.E. and A-PLUS. Better jewelry coverage at a better price.
310	Burns & Wilcox	<a href="http://www.burnsandwilcox.com">www.burnsandwilcox.com</a>	Wholesale	
300	Central Illinois Mutual Ins. Co.	<a href="http://www.cimico.net">www.cimico.net</a>	Insurance Company	
214	Chicagoland SIA LLC and Valley Insurance Agents Alliance	<a href="http://chicagolandsia.com">chicagolandsia.com</a> and <a href="http://viaa4u.com">viaa4u.com</a>	Insurance Alliance	
709	Chubb	<a href="http://www.chubb.com">www.chubb.com</a>		
818	ClientCircle	<a href="http://www.clientcircle.com">www.clientcircle.com</a>	Insurance Technology	ClientCircle® is a leading insurance communications platform in the U.S. Our all-in-one platform helps insurance agencies manage customer relationships, collect and analyze feedback, improve retention and reputation, collect reviews and testimonials, grow referrals, automate cross-selling, build websites made for insurance, and send communications spanning multiple channels. ClientCircle—happier clients, more sales™.
320	Columbia Insurance Group	<a href="http://www.colinsgrp.com">www.colinsgrp.com</a>	P&C Commercial	
204	Conifer Insurance Company	<a href="http://www.coniferinsurance.com">www.coniferinsurance.com</a>	Property & Casualty	
811	Convelo Insurance Group	<a href="http://www.conveloins.com">www.conveloins.com</a>	MGA	
601	Cornerstone National Insurance	<a href="http://www.cornerstonenational.com">www.cornerstonenational.com</a>	Carrier	
411	Cowbell	<a href="http://www.cowbell.insure">www.cowbell.insure</a>	Cyber Insurance	
501	CRDN of Chicago	<a href="http://www.crdn.net">www.crdn.net</a>	Content Restoration	
613	Don R. Jensen & Company	<a href="http://www.donrijensen.com">www.donrijensen.com</a>	Workers' Compensation	
319	Donald Gaddis Co., Inc.	<a href="http://www.gaddiscompany.com">www.gaddiscompany.com</a>	Wholesale Broker	
801	EBRM	<a href="http://www.ebrm.com">www.ebrm.com</a>	General Agency	
520	EMC Insurance	<a href="http://www.emcins.com">www.emcins.com</a>	Commercial Insurance	
713	Encova Insurance	<a href="http://www.encova.com">www.encova.com</a>	Commercial, Personal Lines, Life and Work Comp	Encova Insurance is a super-regional carrier ranked in the top 20 mutual insurance companies in the United States. The group markets insurance solutions consisting of personal lines, commercial lines, workers compensation and life insurance through more than 2,000 independent agencies in the Midwest, Northeast and South.

2023 IIA of IL CONVO  
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104	Enterprise Rent-A-Car	<a href="http://www.ghi.com">www.ghi.com</a>		
609	ePayPolicy	<a href="http://www.epaypolicy.com">www.epaypolicy.com</a>	Insurtech	
106	Erie Insurance	<a href="http://www.erieinsurance.com">www.erieinsurance.com</a>	Insurance	
813	Farm Agents Council			
806	FCCI Insurance Group	<a href="http://www.fcci-group.com">www.fcci-group.com</a>	Auto, Property, WC, Inland Marine	
610	First Insurance Funding	<a href="http://www.firstinsurancefunding.com">www.firstinsurancefunding.com</a>	Premium Finance	FIRST Insurance Funding is one of the largest premium finance companies in North America. For more than 30 years, we have built a reputation for providing superior, innovative, and flexible service. We are a true partner to insurance brokers and agents and equip them with customized tools and solutions for their unique goals.
205	Foremost Insurance Group	<a href="http://www.foremostagent.com">www.foremostagent.com</a>	Specialty Insurance	Foremost® – A Farmers Insurance® Company (“Foremost”) is focused on providing A Better Insurance Experience® to all customers. Foremost® has been an insurance industry leader since 1952, and today offers a well-rounded suite of personal lines insurance designed for your household, including the premier Foremost Signature™ Auto & Home programs, the multi-faceted Foremost Choice® Property & Casualty programs, and the non-standard Auto Insurance product (branded Bristol West®). Foremost is a single-source brand for nearly all your personal lines insurance requests, with flexible payment plans, numerous discounts, and every policy includes claim service with 24/7 access and award-winning, distinctive service.
602	Forreton Mutual Ins. Co.	<a href="http://www.fmic.org">www.fmic.org</a>	Property Insurance	
712	Frontier-Mt Carroll Mutual Insurance	<a href="http://www.fmcmutual.com">www.fmcmutual.com</a>	Personal Lines - Home, Farm and Rental	
804	Glatfelter Public Entities	<a href="http://www.glatfelterpublicentities.com">www.glatfelterpublicentities.com</a>	Insurance	Glatfelter Public Entities (GPE), a division of Glatfelter Insurance Group and an American International Group, Inc (AIG) company, offers community-minded insurance for educational and public entities, including property and liability insurance coverages, workers' compensation and specialty benefits insurance. In addition, GPE offers experienced program management, risk management resources, educational services and responsive claims service.
217	Great American Insurance Group	<a href="http://www.greatamericaninsurancegroup.com">www.greatamericaninsurancegroup.com</a>	P & C	
313	Grinnell Mutual	<a href="http://www.grinnellmutual.com">www.grinnellmutual.com</a>	Insurance Company	
206	HawkSoft	<a href="http://www.hawksoft.com">www.hawksoft.com</a>	Agency Management System	
207	HawkSoft	<a href="http://www.hawksoft.com">www.hawksoft.com</a>	Agency Management System	
210	Honeycomb Insurance	<a href="http://www.honeycombinsurance.com">www.honeycombinsurance.com</a>	Habitational/ Commercial	

2023 IIA of IL CONVO  
Peoria Civic Center, Peoria, IL  
October 10-12

821	HoundDog.com COI Tracking	<a href="http://www.hounddog.com">www.hounddog.com</a>	Software for COI Automation	HoundDog.com is a COI tracking platform using AI to automate the entire COI tracking and verification process. We partner with agencies who want to provide our tech to their insureds who are tracking COI's for their subcontractors or vendors.
202	Hourly, Inc.	<a href="http://www.hourly.io">www.hourly.io</a>	Workers' Comp & Payroll	Hourly is building a platform that helps small business owners to pay, manage and protect their hourly workers.
218	HSB	<a href="http://www.hsb.com">www.hsb.com</a>	Niche Commercial Insurance	
409	IA Valuations	<a href="https://iavaluations.com">https://iavaluations.com</a>	Insurance Agency Valuations	
201	ICW Group	<a href="http://www.icwgroup.com">www.icwgroup.com</a>	Property & Casualty Insurance	
208	Illinois Casualty Company	<a href="http://www.ilcasco.com">www.ilcasco.com</a>	Food and Beverage Insurance	
802	Illinois Mutual	<a href="http://www.illinoismutual.com">www.illinoismutual.com</a>	Disability Income, Life and Worksite Insurance Products	Founded in 1910, Illinois Mutual is a trustworthy, experienced and caring provider of disability income insurance, life insurance and voluntary worksite insurance products. Committed to serving the middle market, we help people achieve and safeguard their financial security.
717	Illinois Public Risk Fund	<a href="http://www.iprf.com">www.iprf.com</a>	Insurance	Workers' Compensation Insurance
521	IMT Insurance	<a href="http://www.imtins.com">www.imtins.com</a>	Property & Casualty - Personal & Commercial Lines	
718	Indiana Farmers Insurance	<a href="http://www.indianafarmers.com">www.indianafarmers.com</a>	P&C Carrier	
122	Insurance Program Managers Group	<a href="http://www.ipmg.com">www.ipmg.com</a>	Brokerage	Program Administration, Wholesale and Brokerage, Employee Benefits, Public Entity Insurance, Claim Management
809	InsureZone	<a href="http://www.insurezone.com">www.insurezone.com</a>		
701	Integrated Specialty Coverages, LLC	<a href="http://www.iscmga.com">www.iscmga.com</a>	Commercial Insurance	
410	IPFS - Imperial Premium Finance	<a href="http://www.ipfs.com">www.ipfs.com</a>	Premium Finance	
308	JM Wilson	<a href="http://www.jmwilson.com">www.jmwilson.com</a>	MGA	
211	Jump Suit Group	<a href="http://www.jumpsuitgroup.com">www.jumpsuitgroup.com</a>	Digital Marketing & Lead Generation	The Nation's leading Digital Marketing agency and source of lead generating for Independent Insurance Agents. We provide white glove services with proven results.
401	Liberty Mutual / Safeco Insurance	<a href="http://www.safeco.com">www.safeco.com</a>		
420	Liberty Mutual / Safeco Insurance	<a href="http://www.safeco.com">www.safeco.com</a>		
715	Madison Mutual Insurance Co.	<a href="http://www.madisonmutual.com">www.madisonmutual.com</a>	Auto, Home, Umbrella, Farm	
103	Main Street America	<a href="http://www.msainurance.com">www.msainurance.com</a>	Property & Casualty	Serving insurance needs since 1923

2023 IIA of IL CONVO  
 Peoria Civic Center, Peoria, IL  
 October 10-12

421	MAXIMUM	<a href="http://www.maxib.com">www.maxib.com</a>	Wholesale Brokerage	Maximum is a leading national and surplus lines wholesale distributor of specialty products and services staffed with experts who collaborate with insurance retail agents and brokers in finding the right solutions for the toughest client challenges. Specializing in Property, Casualty, Transportation, Professional and Personal Lines coverage, Maximum is dedicated to delivering its retail clients advanced insurance solutions in the non-standard commercial insurance market.
714	Mercury Insurance	<a href="https://www.mercuryinsurance.com">https://www.mercuryinsurance.com</a>	Property & Casualty Insurance Company	
102	Method Insurance Services	<a href="http://www.methodinsurance.com">www.methodinsurance.com</a>	Workers' Comp	We're Method, and we only do one thing - workers' comp. We have exclusive programs in all non-monopoly states. Coverage highlights include: guaranteed cost, no ex-mod caps, flexible payment options and competitive commissions. Send submissions to: <a href="mailto:submissions@methodinsurance.com">submissions@methodinsurance.com</a> .
509	Midwest Insurance Company	<a href="http://www.midins.com">www.midins.com</a>	Workers Compensation	
511	National General an Allstate company	<a href="http://www.nationalgeneral.com">www.nationalgeneral.com</a>		
512	National General an Allstate company	<a href="http://www.nationalgeneral.com">www.nationalgeneral.com</a>	Insurance	
119	Nationwide Agribusiness	<a href="http://www.nationwide.com/business/agribusiness/farm-insurance/">www.nationwide.com/business/agribusiness/farm-insurance/</a>		
807	NEXT Insurance	<a href="http://www.nextinsurance.com/become-a-next-insurance-agent">www.nextinsurance.com/become-a-next-insurance-agent</a>	Insurance Carrier	
814	NHRMA Mutual Workers' Compensation	<a href="http://www.nhrma.com">www.nhrma.com</a>	Workers' Compensation	
100	Novum Underwriting Partners	<a href="http://www.novumuw.com">www.novumuw.com</a>	MGA/Brokerage	
611	Omaha National	<a href="http://www.omahanational.com">www.omahanational.com</a>	Workers Compensation	Omaha National is a workers compensation and payroll services provider.
612	Omaha National	<a href="http://www.omahanational.com">www.omahanational.com</a>	Workers Compensation	Omaha National is a workers compensation and payroll services provider.
121	Openly	<a href="http://www.openly.com">www.openly.com</a>	Home Insurance	Openly provides premium insurance that is robust in coverage and simple to administer. We exist to rebuild the insurance experience by empowering Independent Agents to deliver outstanding service with speed and ease.
502	Pekin Insurance	<a href="http://www.pekininsurance.com">www.pekininsurance.com</a>		
120	Pennsylvania Lumbermens Mutual Insurance Company	<a href="http://www.plmins.com">www.plmins.com</a>	Insurance	PLM is a nationally recognized property and casualty insurance carrier serving the lumber, woodworking, and building materials industries. With over 128 years of wood industry knowledge and experience, we provide comprehensive insurance protection, operational safety tools and personalized service to handle the unique needs of America's wood businesses.
620	Philadelphia Insurance Companies	<a href="http://www.phly.com">www.phly.com</a>	Commercial Carrier	
216	Pie Insurance	<a href="http://agencies.pieinsurance.com">agencies.pieinsurance.com</a>	Small business insurance	Pie insurance makes workers' comp as easy as pie. Our simple online experience produces quotes in 3 minutes, plus instant decisions mean you aren't waiting to hear from underwriting, and our broad risk appetite covers more of your small business clients. Join us to get your slice of the pie.

2023 IIA of IL CONVO  
Peoria Civic Center, Peoria, IL  
October 10-12

307	Previsor Insurance	<a href="http://www.previsorinsurance.com">www.previsorinsurance.com</a>	Workers Compensation	Previsor provides work comp insurance to companies of all sizes. Across the Midwest, employers turn to Previsor for our personalized approach and comprehensive safety programs. We protect employees, save lives and help organizations move forward with confidence. Learn more at <a href="http://previsorinsurance.com">previsorinsurance.com</a> .
117	Prime Insurance Company	<a href="http://www.primeis.com">www.primeis.com</a>	Excess and Surplus Lines Insurance	Prime Insurance Company is an A (Excellent) rated, excess and surplus lines carrier that provides solutions for specialty risks and has decades of experience in underwriting, risk management and claims expertise. Prime, using a partnership approach, provides solutions that traditional markets do not offer and specializes in specialty liability, commercial auto, professional liability, Tru Umbrella, Tru Homeowners, property and casualty insurance.
721	Progressive	<a href="http://www.progressive.com">www.progressive.com</a>		
800	Progressive	<a href="http://www.progressive.com">www.progressive.com</a>		
215	PuroClean	<a href="http://www.puroclean.com/pds-il">www.puroclean.com/pds-il</a>	Property Damage Restoration	Known as the "Paramedics of Property Damage", PuroClean is a nationwide disaster restoration company that provides fire and smoke damage remediation, water damage remediation, flood water removal, mold removal, and biohazard cleanup services for commercial and residential customers.
812	Rhodian Group	<a href="https://rhodiangroup.com">https://rhodiangroup.com</a>	IT, Cybersecurity, and Compliance Services	
220	Risk Placement Services	<a href="http://www.rpsins.com">www.rpsins.com</a>	MGA/Wholesale	
710	RLI Surety	<a href="http://www.rlisurety.com">www.rlisurety.com</a>	Surety	
304	Rockford Mutual	<a href="http://www.rockfordmutual.com">www.rockfordmutual.com</a>	Personal, Commercial and Farm	
402	Roush Insurance Services, Inc.	<a href="http://www.roushins.com">www.roushins.com</a>	General Agency / Excess & Surplus Lines Wholesaler	Independent wholesale general agency with binding authority for top excess & surplus lines carriers operating since 1990. Special risk professionals with a reputation for superior service - fast quotes, knowledgeable underwriters, timely policy issuance. Secure agency portal offering rating, document download/upload, free ACH payments and more.
118	SAYATA	<a href="https://sayata.com/">https://sayata.com/</a>	Online Cyber Portal	SAYATA is a self-service platform, offering favorable commissions and full access to leading markets without separate appointments or volume commitments. Receive up to nine Cyber quotes from Admitted and Non-Admitted markets in just minutes!
306	SECURA Insurance	<a href="http://www.secura.net">www.secura.net</a>		
700	ServiceMaster DSI	<a href="http://www.smdsi.com">www.smdsi.com</a>		
321	ServPro-Cleaning, Restoration Construction	<a href="http://www.servpro.com">www.servpro.com</a>	Restoration: Fire, Water & Mold	Residential & commercial restoration services. With more than 1,900 franchises in North America, SERVPRO is a leader in the restoration industry, and it's professionals are faster to any size disaster.
720	Smart Choice	<a href="http://www.smartchoiceagents.com">www.smartchoiceagents.com</a>	Network Partner	
408	Society Insurance	<a href="http://www.societyinsurance.com">www.societyinsurance.com</a>	Insurance	
209	Sola Insurance	<a href="http://www.solainsurance.com">www.solainsurance.com</a>	Natural Disaster (Tornado) Supplemental Insurance	Natural Disaster Supplemental Insurance. We are a Parametric MGA (fully Admitted) providing supplemental coverage in the event of a Tornado & other CAT events within a few days.

2023 IIA of IL CONVO  
Peoria Civic Center, Peoria, IL  
October 10-12

820	Southeast Personnel Leasing	<a href="http://www.spli.com">www.spli.com</a>	Employee Leasing (PEO)	Workers Compensation payroll and benefits administration with an A rated carrier.
305	Spriska	<a href="http://www.spriska.com">www.spriska.com</a>	Commercial lines, specializing in bars and restaurants	
708	Steadily	<a href="http://www.steadily.com">www.steadily.com</a>		
309	STONEMARK, INC. "Premium Finance Group"	<a href="http://www.stonemarkinc.com">www.stonemarkinc.com</a>		
400	Surplus Line Association of Illinois	<a href="http://www.slai.org">www.slai.org</a>	Trade Association	
412	Swiss Re Corporate Solutions	<a href="http://www.swissre.com">www.swissre.com</a>		
200	TAPCO Underwriters, Inc.	<a href="http://www.gotapco.com">www.gotapco.com</a>	Excess & Surplus Lines MGA - Commercial and Personal Lines Insurance	TAPCO Underwriters, Inc. is an Excess and Surplus Lines MGA specializing in the placement of Commercial and Personal Lines insurance coverage.
621	The Donegal Insurance Group	<a href="http://www.donegalgroup.com">www.donegalgroup.com</a>		
513	The Hanover Insurance Group	<a href="http://www.hanover.com">www.hanover.com</a>		
608	The Hanover Insurance Group	<a href="http://www.hanover.com">www.hanover.com</a>		
819	Total Program Management, An Amynta Company	<a href="http://www.tpmrisk.com">www.tpmrisk.com</a>	MGA-Natl Healthcare Specialists	Total Program Management is a National Health Care specialist providing brokerage and underwriting services to our clients throughout the country. In addition to our well-established Workers Compensation expertise, TPM also offers a wide variety of coverages to include Miscellaneous Medical, Allied Health, Long Term/Senior Care and Social Services agencies. Our Risk Management Team offers expert consulting for Claims Management, Risk Reduction and Loss Control as well as Human Resource support service. Coverages Available include Healthcare Professional liability, General liability (Packaged with Professional and Stand Alone), Property, Cyber, Commercial Auto and HNOA, Workers Compensation-Guaranteed Cost, Retro and Deductible Plans, Excess and Umbrella liability, Physical Sexual Abuse, Worldwide coverage (claim must be filed in the U.S.).
213	Trava Security	<a href="http://www.travasecurity.com">www.travasecurity.com</a>	Cybersecurity Risk Management	
105	Travelers	<a href="http://www.travelers.com">www.travelers.com</a>	Insurance Company	Property Casualty Insurance for Business, Personal and Bond & Specialty Lines
221	UFG Insurance	<a href="http://www.unitedfiregroup.com">www.unitedfiregroup.com</a>		
519	UIG / The Agent Agency	<a href="http://www.uigusa.com">www.uigusa.com</a>	General Agency	
808	Universal Property & Casualty	<a href="http://www.universalproperty.com">www.universalproperty.com</a>		
116	US Pro Insurance Services	<a href="http://www.usproins.com">www.usproins.com</a>	Cyber Liability, Professional Liability, DEO Liability	US Pro is a wholesale broker specializing in Cyber Liability, Professional Liability & DEO Liability products.
817	Utica National Insurance Group	<a href="http://www.uticanational.com">www.uticanational.com</a>	E&O Insurance	
311	V3 Insurance Agency	<a href="http://www.v3ins.com">www.v3ins.com</a>	Program Administrator for Workers Compensation	V3 Insurance Agency works with insurance professionals from across the country to provide quality and secure Workers Compensation insurance to a wide range of businesses through a state of the art on line quote and bind portal. Coverage is provided by National Liability & Fire Ins, Rated A++

2023 IIA of IL CONVO  
Peoria Civic Center, Peoria, IL  
October 10-12

810	Venture Insurance Programs	<a href="http://www.ventureprograms.com">www.ventureprograms.com</a>	Program Administrator	Leading underwriting manager for brokers serving golf & country clubs, fitness facilities, health clubs & social and human service organizations.
719	W.A. Schickedanz Agency/Interstate Risk Placement	<a href="http://www.was-irp.com">www.was-irp.com</a>	Excess/Surplus Lines Broker	
716	West Bend	<a href="http://www.thesilverlining.com">www.thesilverlining.com</a>	Property Casualty	
419	Western National Insurance	<a href="http://www.wnins.com">www.wnins.com</a>	P&C	
805	Westfield	<a href="http://www.westfieldinsurance.com">www.westfieldinsurance.com</a>	Insurance	
822	WorkExchange	<a href="http://www.workexchange.com">www.workexchange.com</a>	Staffing	